

PREPARED FOR

Ridgeline Pumps Inc. Houston, TX

Attn: Mark Ellis, Purchasing Manager

Supplier A in Monterrey can make your housing for 14% less than the unit price you pay today.

Prices: manufacturing price per unit in USD at the supplier's plant (FCA), 5,000 pcs per year. Freight and duty not included.

-14% unit price vs. today	38 → 4 screened → shortlisted	4 / 4 passed SAT check	11 excluded, reasons listed
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SUPPLIER	CERTIFICATES	SAT CHECK	UNIT	LEAD TIME	FIT	STATUS
A · Monterrey, NL die casting + CNC · 201–500 staff	ISO 9001 IATF 16949	CLEAR	\$10.95	6 / 4 wks	Strong	RECOMMENDED
B · Querétaro, QRO die casting · 201–500 staff	ISO 9001 IATF 16949	CLEAR	\$11.60	5 / 4 wks	Strong	BACKUP
C · Saltillo, COA CNC only, casting outsourced	ISO 9001	CLEAR	\$12.20	8 / 5 wks	Partial	SHORTLISTED
D · Guadalajara, JAL die casting + CNC · 500+ staff	ISO 9001 IATF 16949	CLEAR	\$12.35	7 / 4 wks	Good	SHORTLISTED
Lead time = samples / series, as quoted by each supplier from purchase order. Quotes valid until 30 Nov 2026. SAT check: active tax status (RFC) and not on the SAT 69-B list, checked 14 Oct 2026.						

Why A

- Only shortlisted plant with leak testing in house
- PPAP experience with two US pump makers
- Lowest unit price of the shortlist

Main risks

- A runs at high utilization; capacity confirmed in writing
- Freight, duty and USMCA origin: confirm with your customs broker
- Peso exposure: quotes fixed in USD

DECISION WE NEED FROM YOU

Approve paid samples from A and B (first-article run of 50 pcs each) so both can be qualified in parallel.